

The logo features a white right-pointing triangle to the left of the word "Estithmar" in a bold, white, sans-serif font. Below "Estithmar" is the text "Holding Q.P.S.C." in a smaller, white, sans-serif font. The background is a blue-tinted image of a modern glass skyscraper against a clear blue sky with a bright sun flare on the right side.

Estithmar
Holding Q.P.S.C.

Investor Presentation
2022

Agenda

1. Company Overview

- Company History
- Values, mission, vision and guiding principals
- Corporate strategy
- Board and diverse leadership team
- Governance
- Corporate Snapshot
- Growth Story

2. Financial Statements and key highlights

- Key Financial Highlights
- Company Snapshot
- Financial Performance

3. Clusters Overview and Operating Performance

- Healthcare
- Ventures
- Services
- Contracting
- Industries

4. Discussion

Important information and disclaimer

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Past performance is not necessarily a guide to future performance. You are cautioned not to place undue reliance on any forward-looking statements which reflect our opinions and current judgments as at the date of this Presentation. Throughout the Presentation, we will attempt to present some important factors relating to our business that may affect these opinions and judgments.

All currency values are in Qatar Riyal (“QAR”) millions unless stated otherwise. All numbers of figures, amounts, percentages, estimates, calculations of value and fractions in this Presentation are subject to the effect of rounding. Accordingly, the actual calculation of these figures may differ from figures set out in this Presentation.

Recipients of this Presentation should be aware that this Presentation contains references to the financial years 2020, 2021, and 2022 financial results for Estithmar. Some of these results are presented on a pro forma basis and comprise the aggregation of the historical financial information for Estithmar (before the IHG acquisition of Elegancia Group) as if they were one entity for these periods. The pro forma results for Estithmar included in this Presentation have been derived from the audited accounts of IHG and Elegancia Group, adjusted for the effects of certain pro forma adjustments. Recipients are cautioned that the historical pro forma accounts have not been audited or reviewed and, accordingly, Recipients should not place undue reliance on this information.

Copies of Estithmar’s press release, financials and presentations can be viewed and downloaded from the Investor Relations section of Estithmar’s website at www.estithmarholding.com

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COMPANY OVERVIEW





▶ **elegancia** services

- ▶ Events & Catering
- ▶ Facilities Management
- ▶ Resources
- ▶ Gabro

▶ **elegancia** contracting

- ▶ MEP
- ▶ Landscape
- ▶ Marine
- ▶ Fit-Out
- ▶ Kitchens
- ▶ CESCO
- ▶ Watermaster

▶ **elegancia** industries

- ▶ Steel
- ▶ Joinery
- ▶ Stones
- ▶ Modular

▶ **elegancia** healthcare

- ▶ The View Hospital
- ▶ KMC
- ▶ Operation Management

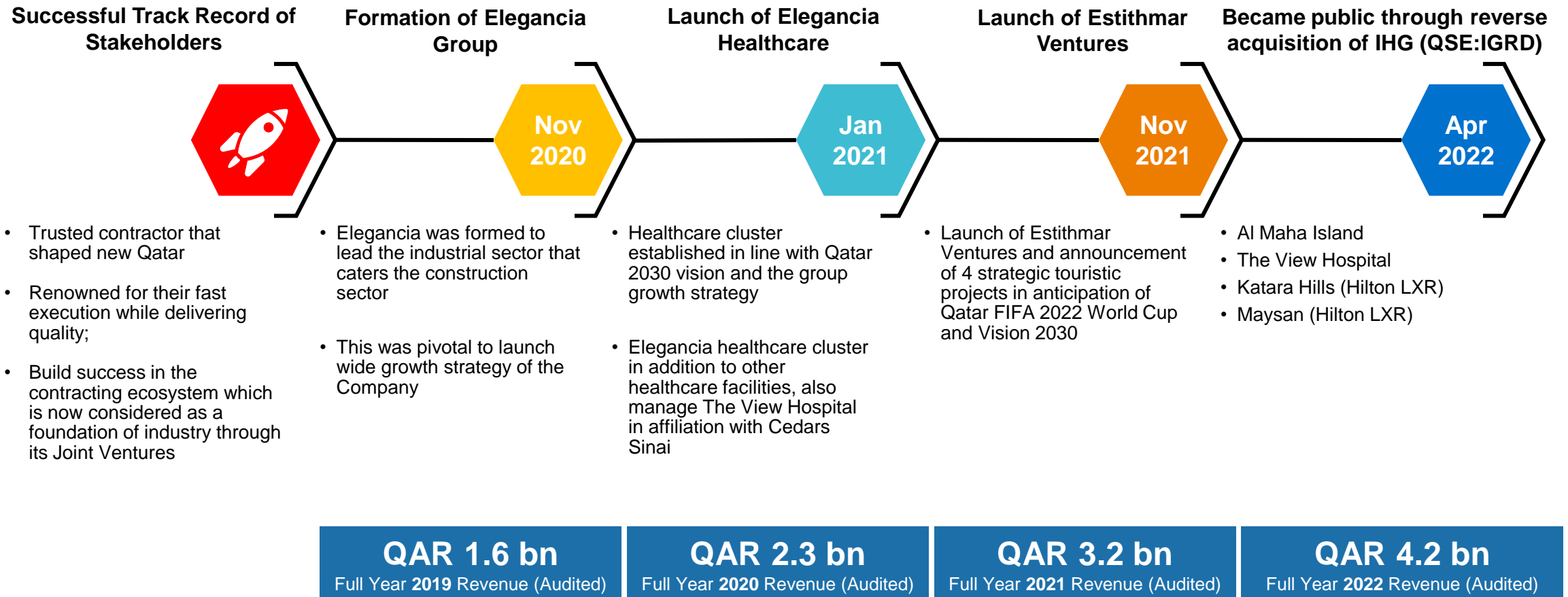
▶ **Estithmar** ventures

- ▶ Al Maha Island
- ▶ Maysan Doha
- ▶ Katara Hills

▶ Estithmar Company History

Holding Q.P.S.C.

With the support of its key shareholders, the business has evolved over years from operating units within the shareholder's group of companies to become Estithmar Holding, one of the leading industrial pillars of Qatar's economy.



▶ VISION

Creating a brighter future from Qatar to the world

▶ MISSION

We add exceptional value to our customers through the skills and knowledge of our employees

▶ VALUES

- Leadership
- Collaboration
- Accountability
- Quality
- Resilience

▶ GUIDING PRINCIPLES

- Preserve Corporate Reputation
- Corporate Social Responsibility
- Develop Future Leaders
- Promote Innovation
- Inspire Trust
- Improve Agility



CUSTOMER CENTRIC STRATEGY

To transform from the conventional way of doing business, into embracing a holistic modern **measurable customer-centric** approach.



INTEGRATED OFFERING, MARGIN UPGRADE & INTERNATIONAL EXPANSION

Evolve towards **higher margin service economy**

Expanding our projects portfolio to promising **international markets**

Expand service offering & **create sustainable revenue steams**



OUR PEOPLE

- Capitalize on our people as the core capability and foundation of our organization, by continue developing their skills to expand our business portfolios and maximize stakeholders' value.



NATIONAL ECONOMY

- Support the government's agenda and enable the core pillars of the national vision 2030.
- Deliver a comprehensive offering across all economic sectors with focus on **Healthcare and tourism**



ESG

- Give significant importance to our **Environmental, Social and Governance** ("ESG") strategy to secure sustainable growth in the future.



ENABLERS

▶ Estithmar - Board of Directors

Holding Q.P.S.C.

Experienced Board of Directors



Mr. Moutaz Al-Khayyat
Chairman



Mr. Ramez Al-Khayyat
Vice Chairman
Chair, Executive Committee



**Mr. Mohammed Ghanim
S Al Hodifi Al-Kuwari**
Board Member



Mr. Eyad Abdulrahim
Board Member/ Managing Director
UCC trading & Contracting representative
Member, Nomination & Remuneration Committee
Member, Audit & Risk Management Committee
Member, Executive Committee



**Mr. Khalid Ghanim
S Al-Hodifi Al-Kuwari**
Board Member



**Mr. Mohamad Mohamad Sadiq
Al-Dawamaneh**
Board Member
Highness Holding representative
Member, Nomination & Remuneration Committee
Member, Executive Committee



**Mr. Hamad Ghanim
S Al-Hodifi Al-Kuwari**
Board Member



**Sheikh Suhaim Bin
AbdulAziz Al Thani**
Independent Board Member



Mr. Abdulla Darwish Al Darwish
Independent Board Member
Chair, Audit & Risk Management Committee



Dr. Bothaina Al Ansari
Independent Board Member
Chair, Nomination & Remuneration Committee



Mr. Ibrahim Abdulla Al Abdulla
Independent Board Member
Member, Nomination & Remuneration Committee
Member, Audit & Risk Management Committee

▶ Estithmar Leadership

Holding Q.P.S.C.



A multigenerational and diversified team

87 different nationalities and backgrounds.



Eyad Abdul Rahim
BOD & Managing Director



Henrik Christiansen
Group Chief Executive Officer



Joe Hazel
Cluster Chief Executive Officer
Healthcare



Nicholas McLaren
Chief Financial Officer



Abd Almunem Al-Sakka
Chief Executive Officer
Elegancia Services



Bassam Sayad
Chief Ventures Officer
Healthcare



Richard Chammas
Chief Executive Officer
Elegancia Industries & Contracting



Amer Mahasen
Chief Executive Officer
Estithmar Ventures



Riyad Sowalhy
Group HR Director



Salem Aladbi
Government & Public
Relations Director



Veronica Kavanagh
Acting Chief Executive Officer
The View Hospital



Hassan Harfouche
Group Strategy & Business
Planning Director



Sanaa Daakour
Chief Legal Affairs Director



Bob Issa
Group Marketing &
Communications Director



Estithmar - Major Shareholders and Trading Performance

Holding Q.P.S.C.

Key Shareholders

Above 5 % Ownership

#	Shareholder name	% of ownership
1	Mrs. Sumaya Saber Hamsho	20.41%
2	Mr.Mohamad Moataz Mohamad Al- Khayyat	19.36%
3	Mr. Ramez Mohamad Al-Khayyat	19.09%
4	Urbacon Trading and Contracting Company W.L.L	18.73%

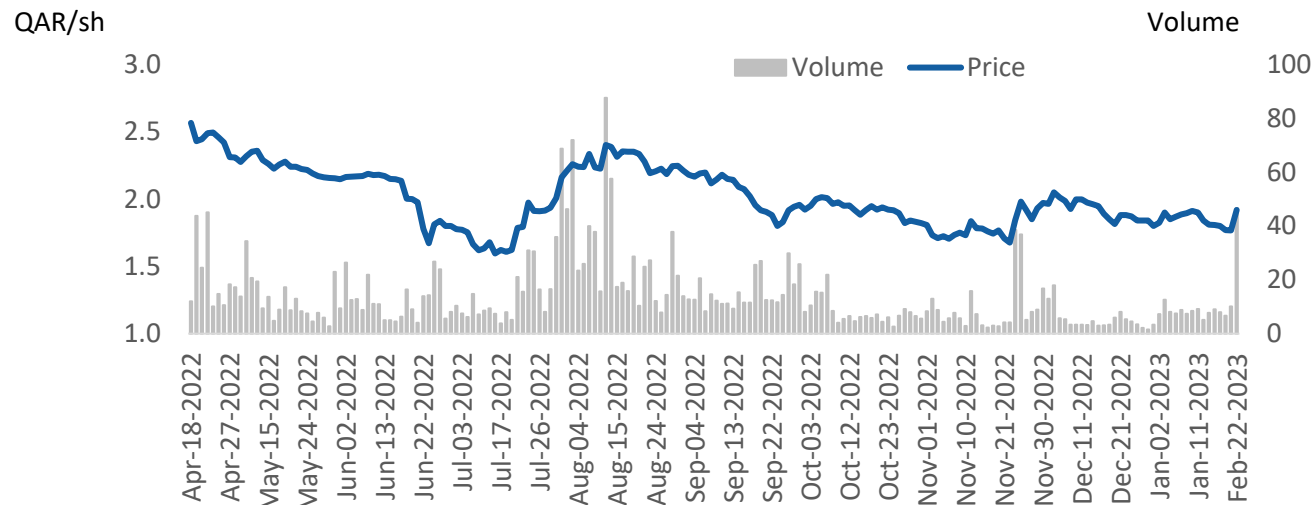
Mr. Mohammad Moataz Al-Khayyat - Chairman



Mr. Ramez Al-Khayyat – Vice Chairman



Trading performance



- Mr. Mohammad Moataz and Mr. Ramez are leading Qatari businessmen and entrepreneurs and **Chairman and Vice Chairman of Power International Holding (“PIH”)**, a conglomerate spanning several sectors and UCC Holding, a leading contracting company
- Oversee more than 40 businesses** covering healthcare, hospitality, tourism, general contracting, agro-food industries, real-estate development, lifestyle, and services
- Successfully completed the first-ever reverse merger** of IHG with Elegancia Holding and renaming the listed Company as Estithmar as well as expansion of the Company in new business sectors, including healthcare, hospitality and tourism
- Successfully founded and listed Baladna**, Qatar’s leading dairy company which significantly contributed to the strengthening of food security and local economy
- Mr. Mohammad Moataz and Mr. Ramez hold a bachelor’s degree in Global Business from the University of West Scotland



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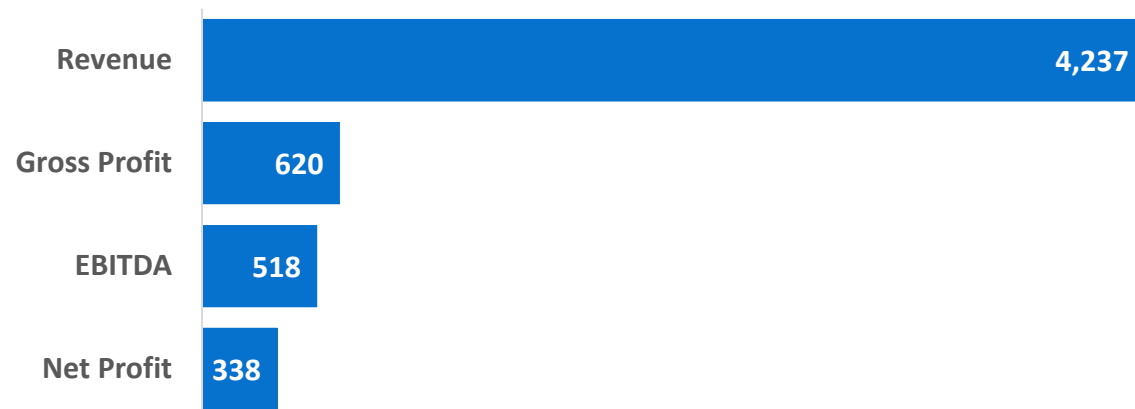
FINANCIAL STATEMENTS AND KEY HIGHLIGHTS

 **Estithmar**
Holding Q.P.S.C.

▶ Estithmar - Key Financial Highlights

Holding Q.P.S.C.

Income Statement (in QAR m)



Investment Metrics (2022)

Earnings per share

QAR 0.107

Work-in-Hand

QAR 3.2 bn

Return on Equity

7.3%

Selected-Not-Booked

QAR 15+ bn

Financial Position (2022)

Total Assets

QAR 8.7 bn

Net Assets

QAR 4.5 bn

Working Capital

QAR 89 mn

Net Borrowings

QAR 1.8 bn

Debt / EBITDA

3.5 times

Interest Cover

7.7 times

Current Ratio 1.03

Cash Flow (2022)

Operating Cash Flow

QAR 428 mn

Investment Cash Flow

QAR (1,133) mn

Financing Cash Flow

QAR 814 mn

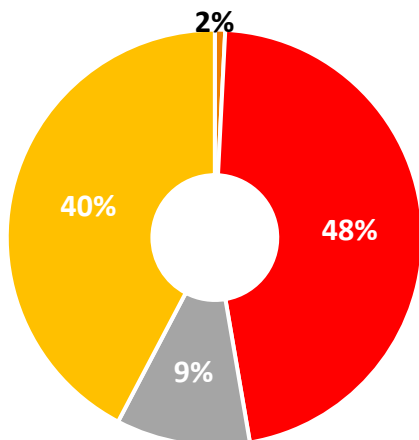
Net Cash Flow

QAR 110 mn

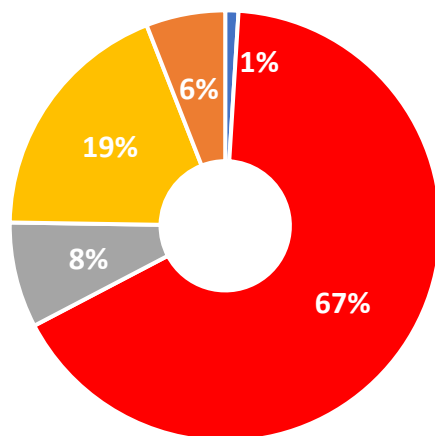
▶ Estithmar - 2022 Company snapshot

Holding Q.P.S.C.

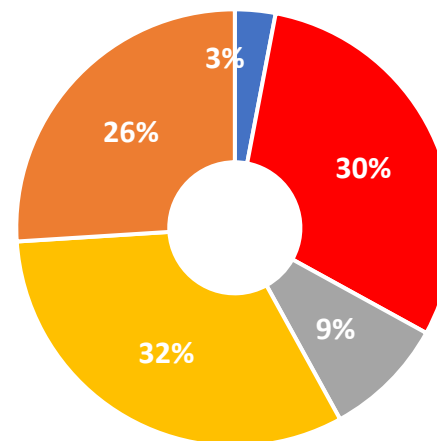
REVENUE



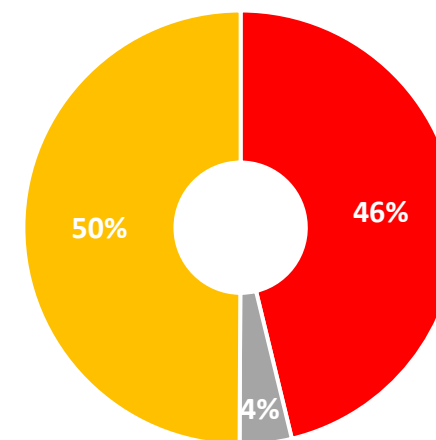
EBITDA



ASSETS



Work-In-Hand



▶ elegancia healthcare

4
Number of Companies

QAR 37 million
2022 Revenue

QAR 3 million
2022 NP

1%
contribution to Group Revenue

▶ elegancia services

10
Number of Companies

QAR 2,300 million
2022 Revenue

QAR 295 million
2022 NP

48%
contribution to Group Revenue

▶ Estithmar ventures

6
Number of Companies

QAR 104
2022 Revenue

QAR 16 million
2022 NP

2%
contribution to Group Revenue

▶ elegancia contracting

10
Number of Companies

QAR 1,940 million
2022 Revenue

QAR 68 million
2022 NP

40%
contribution to Group Revenue

▶ elegancia industries

11
Number of Companies

QAR 446 million
2022 Revenue

QAR 27 million
2022 NP

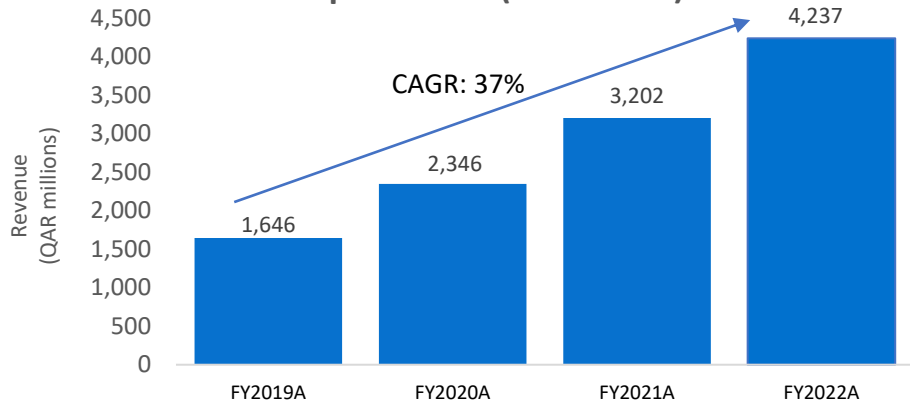
9%
contribution to Group Revenue

Estithmar - Consolidated Income Statement

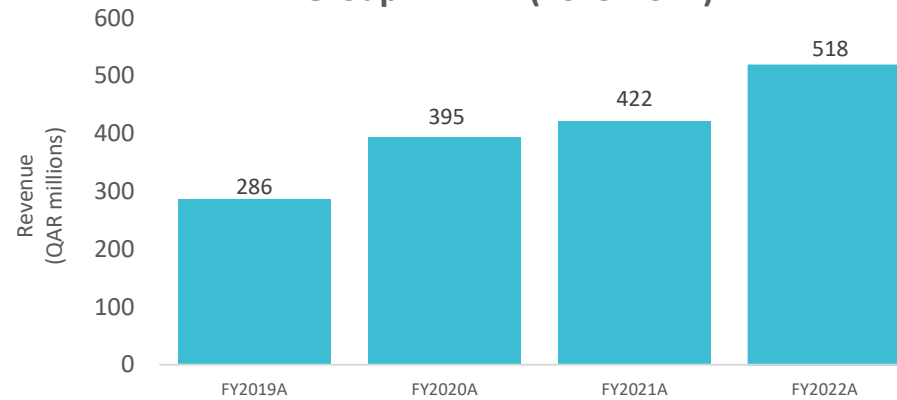
Holding Q.P.S.C.

Estithmar's P&L reflects growth in EBIT and Net Profit

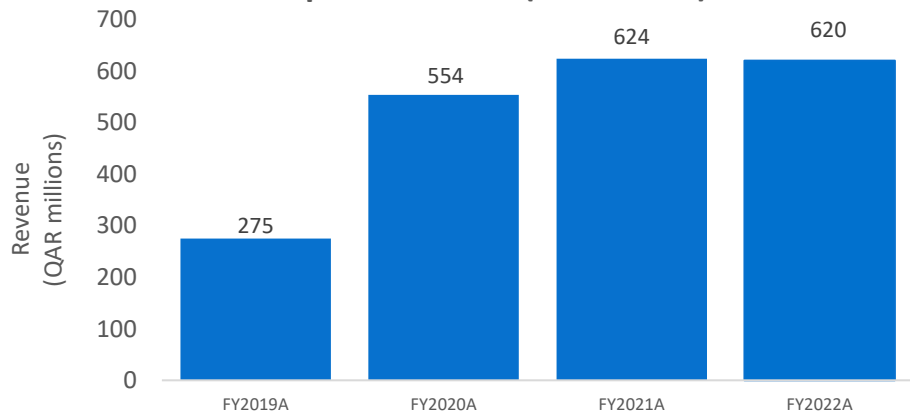
Group Revenue (2019-2022)



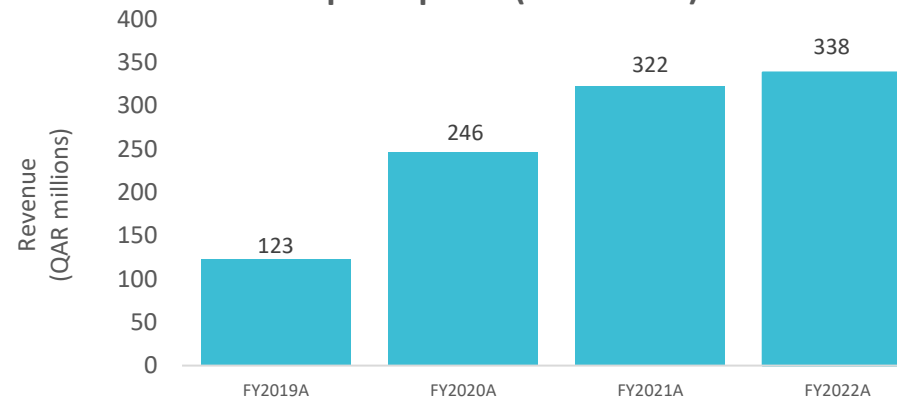
Group EBITDA (2019-2022)



Group Gross Profit (2019-2022)



Group Net profit (2019-2022)



Revenue increased by 32% YoY

- Contracting and Services clusters continued strong organic growth which was complemented by additional demand related to the 2022 FIFA World Cup.
- Contracting cluster contributed ~40% of revenue and Services sector contributed ~48% of revenue in 2022

EBITDA growth of 23%*

- Driven by growth across the business with additional incremental EBITDA from new business Estithmar Ventures

Reported Statutory NPAT of QAR 338.2 million

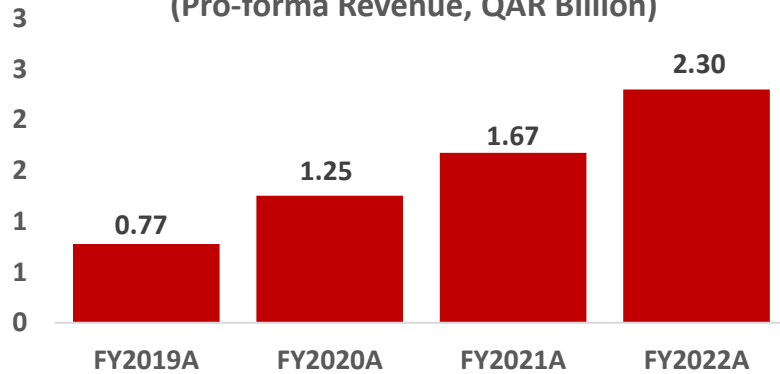
- Net Profit attributable to shareholders increased 5% from 2021.
- Increase in financing costs and depreciation as a result of major project investments made during H2 2022.

*NP represents profit attributable to Owner's of company

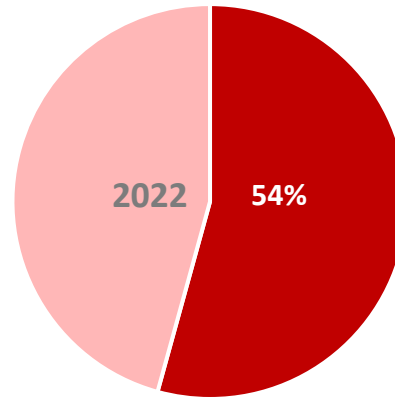
► elegancia - Financial Performance

services

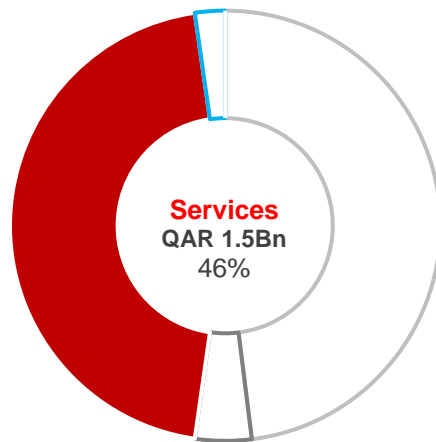
Historical financial performance
(Pro-forma Revenue, QAR Billion)



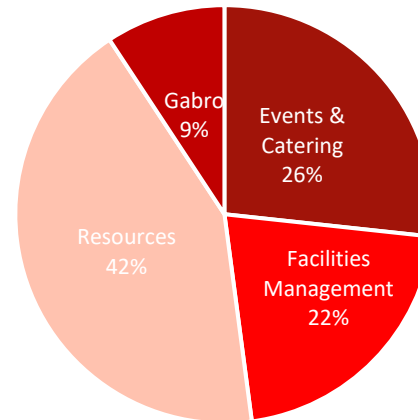
Revenue



Work in hand



Revenue Composition 2022



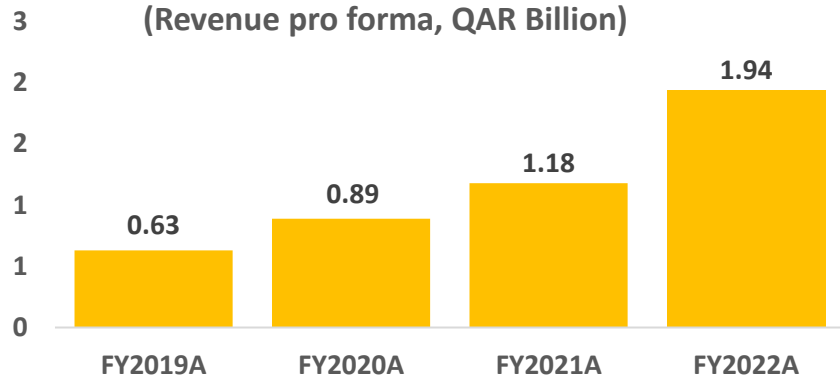
Comments:

- Strong Revenue growth continued with a 38% increase on prior year. 2019-2022 CAGR stands at 44%.
- Elegancia Resources contributed 42% of Services cluster revenue – driven by both underlying ongoing business and robust demand related to the FIFA.
- Elegancia Events & Catering which started full operations in 2020 contributed 26% of cluster revenue in 2022.
- Facilities Management and Gabro continued to contribute solidly to cluster and Group revenue.
- Services cluster revenue accounted for ~50% of Estithmar Holding Group revenue in 2022.

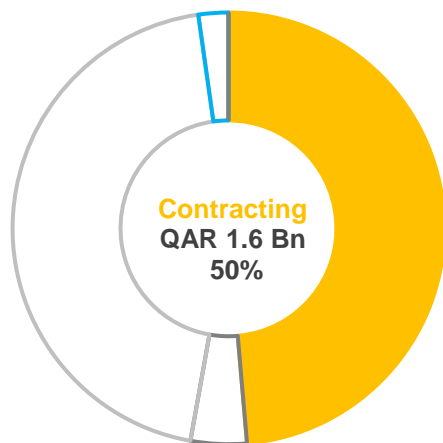
elegancia - Financial Performance

contracting

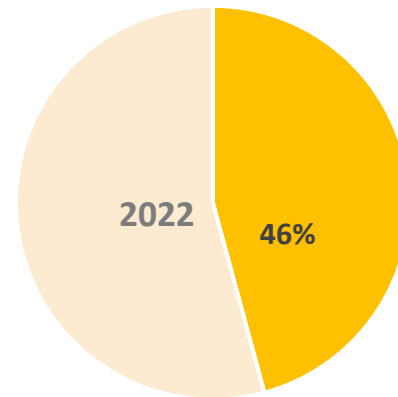
Historical financial performance
(Revenue pro forma, QAR Billion)



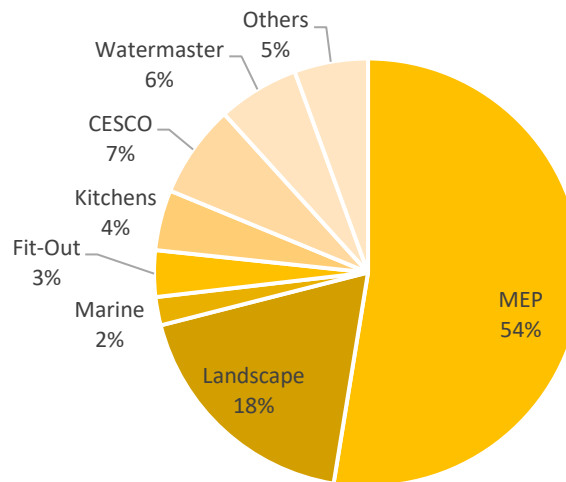
Work in hand



Revenue



Revenue Composition 2022



Comments:

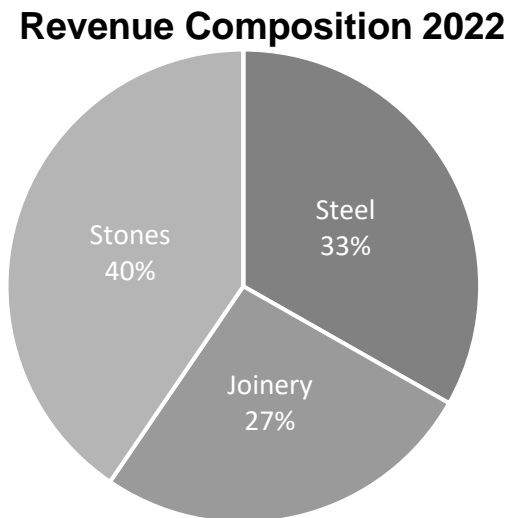
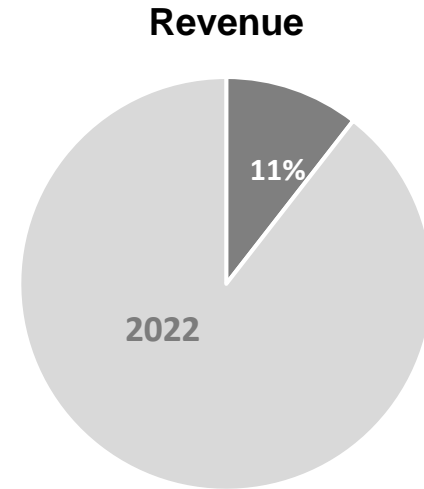
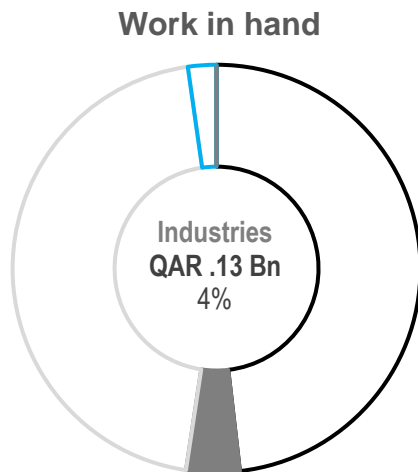
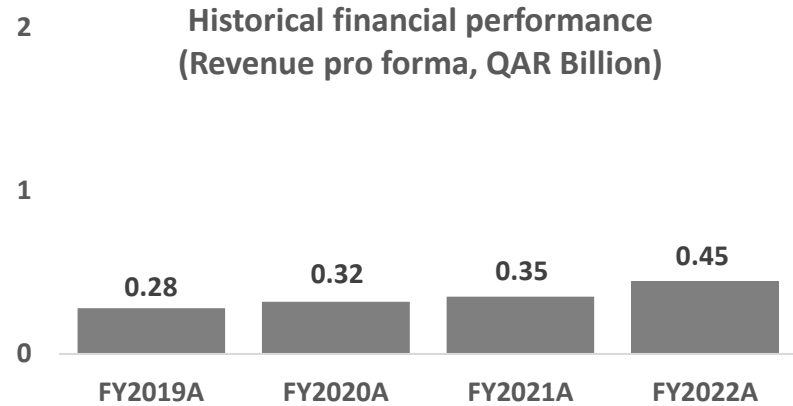
- Revenue increased 64% compared to 2021.
- MEP drove the cluster growth, contributing 54% of revenue.
- The cluster grew from 2019-2022 at a CAGR of 45% on the back of growth in construction activities in the country.
- Contracting revenue accounted for 46% of Estithmar Holding Group revenue in 2022.
- Businesses acquired as part of the reverse acquisition of IHG (particularly CESCO and Watermaster) collectively strongly contributed 18% of contracting cluster revenue in 2022.

Main growth drivers

- Expand into new sectors (hospitality & Healthcare)
- Development of new products (Cloud kitchen, containerizing pools)
- Expansion to new markets
- Diversification of service offering

► elegancia - Financial Performance & Future Growth

industries



Comments:

- Industries cluster revenue increased 29% compared to 2021.
- Elegancia Stones built on existing business and with the further benefit of 2022 FIFA World Cup construction, grew robustly to contribute 40% of cluster revenue.
- The Industries cluster grew at a CAGR of 17% from 2019 to 2022.
- The Industries cluster revenue accounted for ~11% of Estithmar Holding Group revenue in 2022.

Main Growth Drivers

- Expanding into the oil & Gas sector
- Developing new products:
 - (Upholstery, Furniture, Decorative Metals)
 - Modular construction
 - Pre-Engineered Building
- Expanding into a new market

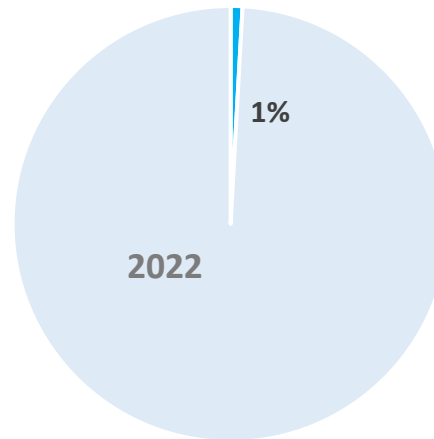
▶ elegancia - Financial Performance

healthcare

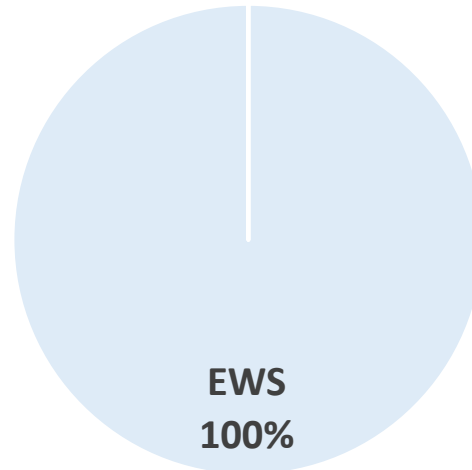
Comments:

- The View Hospital opened on 18 December 2022.
- Revenue was contributed by The View Hospital and an ongoing operations management contract.

Revenue



Revenue Composition 2022



Main Growth Drivers

- Long term operation management contract
- Low risk model
- WMC affiliation (German Model)

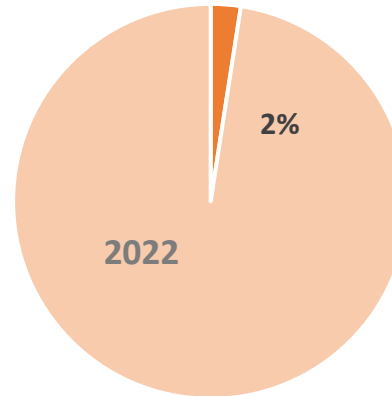
Estithmar - Financial Performance

ventures

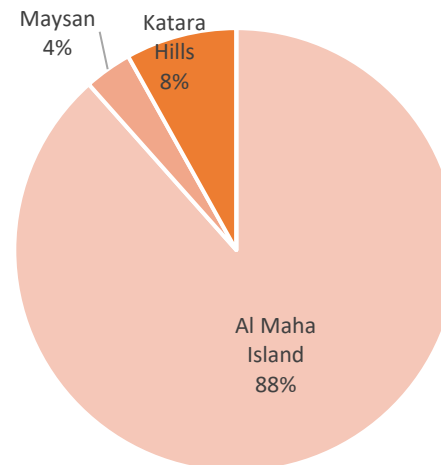
Comments:

- Al Maha Island (opened 01 November), featuring Lusail Winter Wonderland and a range of world-class restaurants contributed the majority (88%) of 2022 revenue.
- Katara Hills LXR Hilton opened on 15 November and contributed 8% to the cluster.
- Maysan LXR Hilton also opened in November and contributed 4% to the cluster.
- All three projects were completed prior to the 2022 FIFA World Cup.

Revenue



Revenue Composition 2022



Main Growth Drivers

▶ Al Maha

- Lusail Winter Wonderland/Government Subsidy
- Restaurants Rental
- Sponsorship Revenue
- Al-Maha Drive
- Food Trucks Rental
- Gallery

▶ Katara Hills (LXR)

- Room Revenue
- F&B Revenue (Gymkhana)

▶ (Maysan)

- Hotel Revenue
- F&B Revenue
- SPA Revenue

▶ Estithmar - Growth story

Holding Q.P.S.C.

 HEALTHCARE OPERATION MANAGEMENT MODEL

AL MAHA
ISLAND LUSAIL

THE VIEW HOSPITAL
In Affiliation With Cedars Sinai

KMC
Korean Medical Center

Market Expansion



Modular Factory



Maldives



ROSEWOOD
HOTELS & RESORTS

EBITDA

Estimated Growth by

2.5x - 3x



Algeria Projects



Kazakhstan Projects



Egypt Projects

EBITDA

QAR **518** mn
Audited

2022

2023

2025

Beyond



3

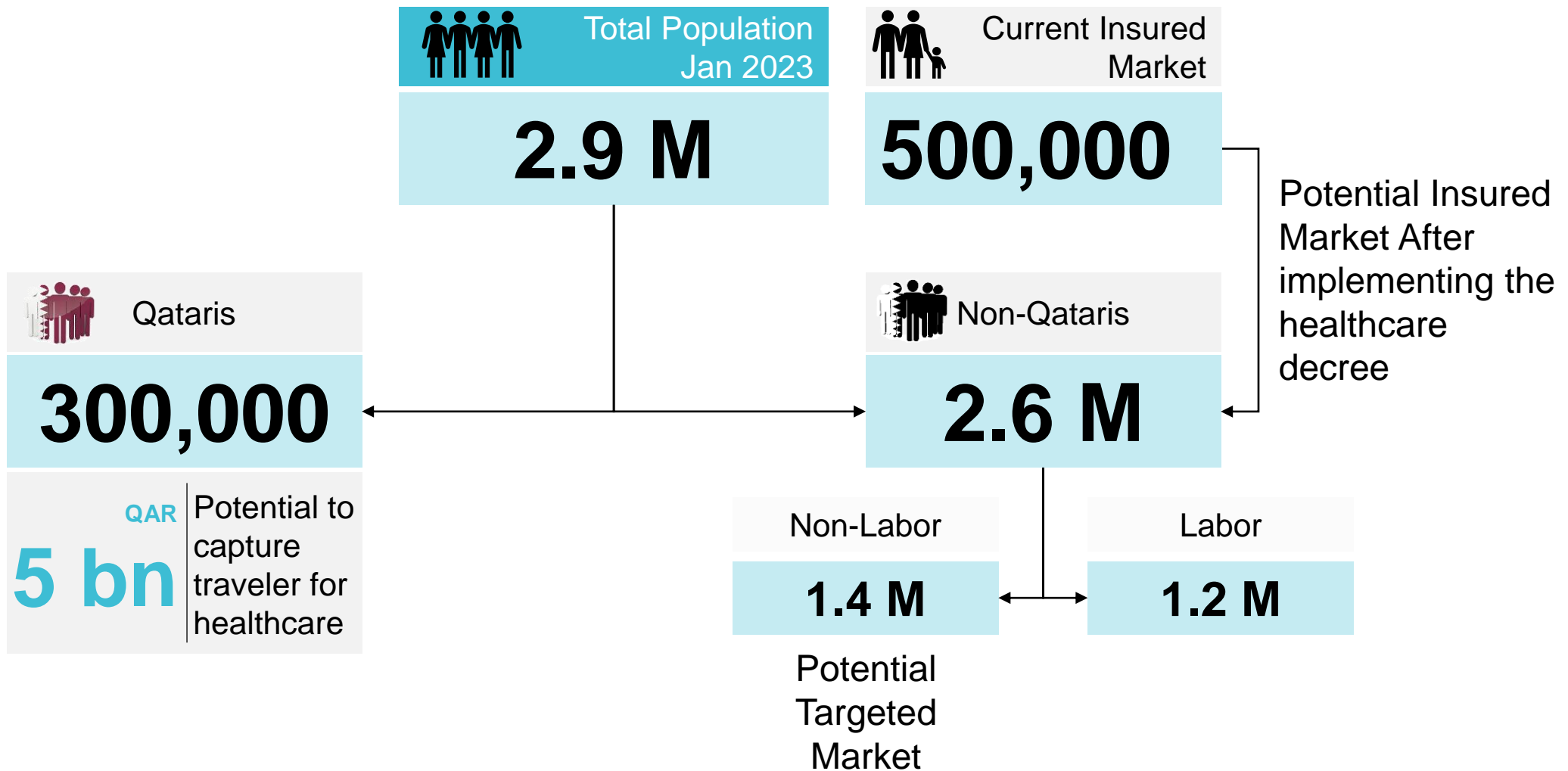
OUTLOOK

 **Estithmar**
Holding Q.P.S.C.



▶ elegancia - Potential Market Growth

healthcare



▶ **elegancia** - Diversified Healthcare portfolio

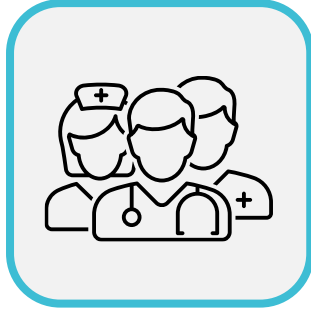
healthcare

ACUTE CARE HOSPITALS



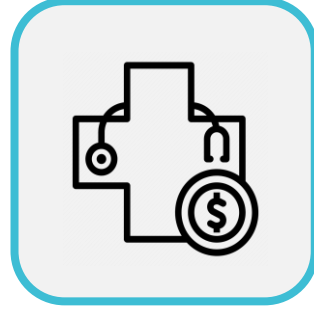
The View Hospital

SPECIALTY AMBULATORY SERVICES



Korean Medical Center

OPERATION MANAGEMENT



PUBLIC-PRIVATE PARTNERSHIP



NEW MARKET EXPANSION



LONG TERM CARE & REHABILITATION



Purpose built facility anchored by long-term and rehabilitation services

DIGITAL HEALTH



- Virtual visits
- Medical second opinion
- Chronic disease management
- Patient Engagement



Projects in pipeline

Future projects

▶ elegancia - Revenue Drivers & Differentiators

healthcare



In Affiliation With
Cedars Sinai



Drivers

- ▶ Wide spectrum of healthcare services
- ▶ Outbound medical patient
- ▶ Surgeries Revenue
- ▶ Pharmacy Revenue
- ▶ Diagnostic Revenue

Differentiator

- ▶ Cedars Sinai Affiliation
- ▶ American Business Model
- ▶ Shifting services from curative to preventative



Drivers

- ▶ Market Gap
- ▶ Inbound patient (Plastic Surgery)
- ▶ Medical Revenue
- ▶ Pharmacy Revenue
- ▶ Diagnostic Revenue

Differentiator

- ▶ ASAN Affiliation
- ▶ Korean Business Model
- ▶ Holistic Healthcare

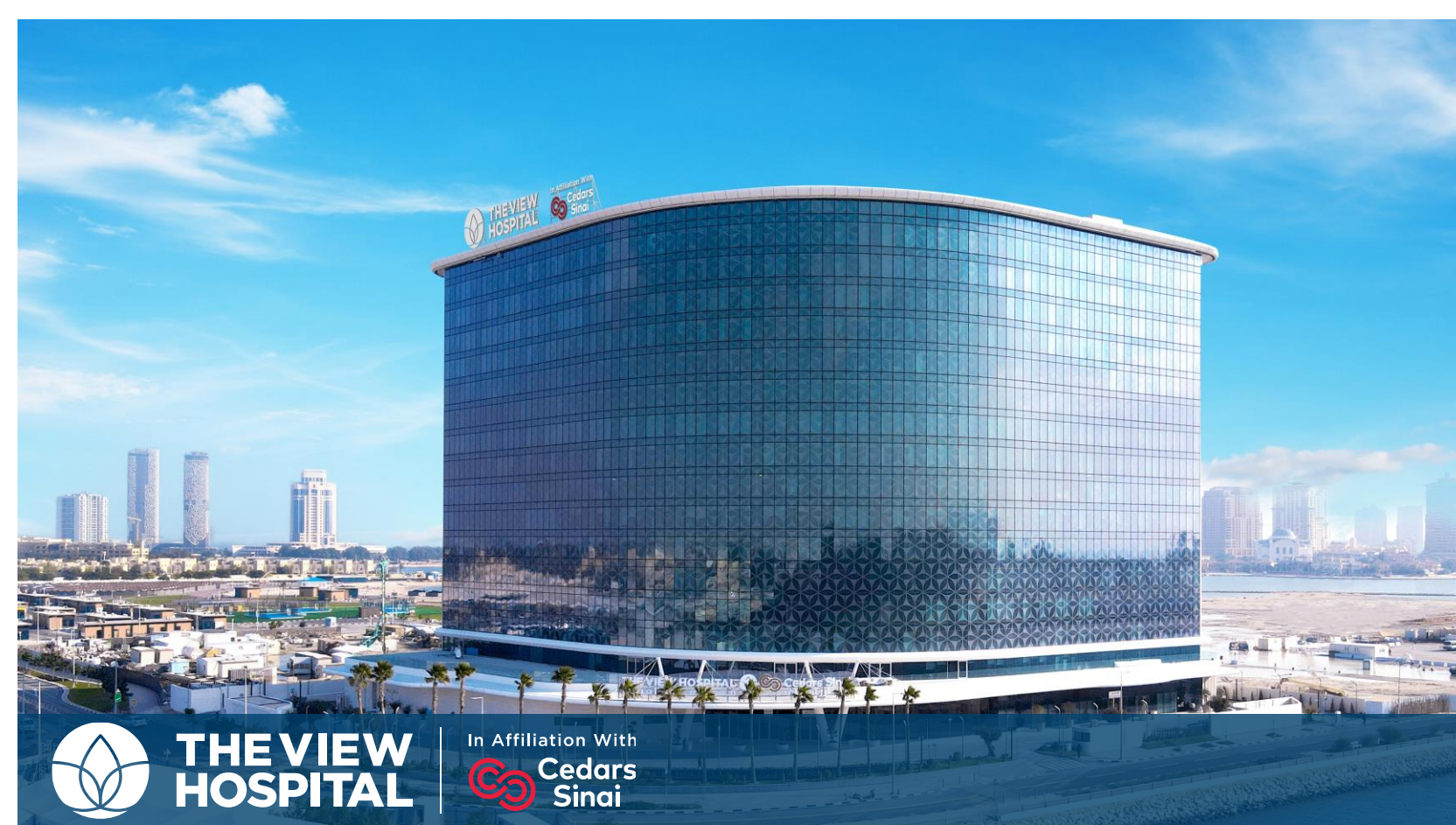


Drivers

- ▶ Operation Management

Differentiator

- ▶ WMC Affiliation
- ▶ German Business Model



In Affiliation With
 Cedars Sinai

COMPLEX CARE SPECIALITY SERVICES

USUALLY TREATED ABROAD

- 01 ONCOLOGY
- 02 CARDIOLOGY
- 03 STROKES
- 04 COMPLEX ORTHOPEDIC

SIGNATURE SERVICES

- WOMEN'S HEALTH
- HEART HEALTH
- DIABETES CARE
- EXECUTIVE HEALTH
- WELLNESS (WEIGHT MANAGEMENT & BARIATRIC SURGERY)
- FAMILY HEALTH



1
In California

2
In The USA

U.S. News & World Report's "Best Hospitals 2022-23"

23.0% IRR

At investment

434 mn QAR

Initial investment

933 mn QAR

Annual revenue
at stabilization

240 beds

En-suite Rooms

62

VIP
suites

6 Ambassador
suites

3

Royal
suites



ASAN
Medical Center



JK Medical Group



**IN PARTNERSHIP WITH THE BEST
KOREAN MEDICINE
PROVIDERS:**

PLASTIC SURGERY, DERMATOLOGY
NAD WELLNESS CENTER

FERTILITY CENTER

DENTAL CLINIC

PAIN MANAGEMENT, REHABILITATION
& KOREAN MEDICINE CENTER

SPINE & JOINT CENTER

VISION CENTER

PRIMARY CARE SERVICES

EXECUTIVE HEALTH CHECK UP CENTER

Complete Radiology Unit

MRI - CT - XRay - DEXA -
Mammography - Ultrasound

24.4% IRR

At investment

264 mn QAR

Initial investment

287 mn QAR

Annual revenue
at stabilization

66

Procedure
Treatment
Rooms

46

Outpatient
Clinics

18

Day Surgery
Beds

3

Operating
Rooms



OPERATION MANAGEMENT MODEL

MEDICAL SERVICES
DEPARTMENT OF INTERNAL MEDICINE
SURGERY DEPARTMENT
LABORATORY & PATHOLOGY
ANESTHESIOLOGY, INTENSIVE CARE MEDICINE AND PAIN THERAPY
WOMEN'S HEALTH – GYNAECOLOGY & OBSTETRICS
DIAGNOSTIC- & INTERVENTIONAL RADIOLOGY
FUNCTIONAL DIAGNOSTIC
PEDIATRICS, ADOLESCENT MEDICINE & NEONATOLOGY
EMERGENCY MEDICINE DEPARTMENT
REHABILITATION & PHYSIOTHERAPY

Elegancia healthcare operation management business model adopts a framework that outlines the processes and strategies involved in managing healthcare operations from a business perspective. It involves identifying and optimizing resources, minimizing costs, and maximizing profits while still providing high-quality healthcare services.

We prioritize patient care and outcomes while still operating efficiently and effectively as a business.



SIGNATURE SERVICES

- WOMEN'S HEALTH
- MEN'S HEALTH
- HEART HEALTH
- CHILD HEALTH
- COMMUNITY HEALTH & WELLNESS

1.3 bn QAR
Initial investment

14.95% IRR
At investment

1.2 bn QAR
Annual revenue
at stabilization

+400
Beds

20
Operating
Rooms

▶ **Estithmar** ventures

Subsidiary of Estithmar Holding

- ▶ Touristic Destinations
- ▶ Hotels and Resorts
- ▶ Hospitality and Entertainment
- ▶ Purposed focus Accommodation



AL MAHA ISLAND



KATARA HILLS



MAYSAN DOHA



AL Maha Island sits on 230,000sqm. It includes Lusail Winter Wonderland and a High-End District with internationally refined known brands including Zuma, Nammos, Em Sherif and more.

634 mn QAR
Initial investment

23.02% IRR
At investment

340 mn QAR
Annual revenue
at stabilization





A new and distinctive architectural design in harmony with nature. Located in the heart of Katara, the much-anticipated Katara Hills caters With privacy and comfort for guests. Inspired by Scandinavian architectural style,

135 mn QAR
Initial investment

15.2% IRR
At investment

36 mn QAR
Annual revenue
at stabilization

15
Luxury Villas
With Private Pools

9
One
Bedroom
Villas

5
Two
Bedroom
Villas

1
VIP Three
Bedroom Villa

MAYSAN DOHA | by LXR



A state-of-the-art luxurious destination
A world-class club and spa steeped in rich Arabian heritage and unmatched luxury,
located in Aspire Doha, and operated by Hilton LXR.

234 mn QAR
Initial investment

12.12% IRR
At investment

53 mn QAR
Annual revenue
at stabilization

33
Villas

20
Suites 65m²

13
Two bedrooms
Villas 200m²

F&B
Experiences

ROSEWOOD MALDIVES | by Rosewood Hotels & Resorts



Scheduled to open, in Q1 2025 and will be managed by Rosewood Hotels & Resorts, the ultra-luxury global hospitality brand

The Rosewood property is set to be an architectural masterpiece, featuring approximately 120 independent beach and overwater villas, one- to five-bedroom villas, all with private pools and a select number located on private islands.

343 mn USD
Initial investment

16.1% IRR
At investment

104 mn USD
Annual revenue
at stabilization

94
1 bedrooms
Villas

26
2 bedrooms
Villas

6
3 bedrooms
Villas

2
4 bedrooms
Villas

5
Private Island

▶ **elegancia** services

- ▶ Events & Catering 
- ▶ Facilities Management 
- ▶ Resources 
- ▶ Gabro 

elegancia events & catering

A reliable name in catering services and events management, fast-growing to become one of Qatar's trusted suppliers of professional chefs, hospitality specialists and events management.

Elegancia Catering is committed to provide only high-quality standards, adopting a process that ensures that only the freshest products are sourced and purchased.

While Elegancia Events is a leading company in production and organization of international concerts and musical events, it provides turnkey solutions for big event management and organization.



- Mega Events Planning
- Premium Catering

+2,500
Manpower

+250,000
Meals/day

25
CPU's

elegancia facilities management

A leading provider of integrated facilities management services, internationally and in the State of Qatar; with years of industry experience delivering across multiple market sectors. Offering our trusted clients' service that meets and hopefully exceeds, all their expectations.

- Facilities Management
- Soft Services
- Hard Services
- Consultancy Services



Grade A
In facilities
management

+4,000
Manpower

95%
Client retention

136
Assets under
management

elegancia resources

Providing logistical and manpower support to some of the biggest construction projects in Qatar. The company considers the safety and prosperity of the workforce as its top priority. The company's facilities and accommodations offer a safe, comfortable environment for all workers, complying with Qatar's labor laws and international institutions.

- Supplying Manpower
- High standard accommodation



+5,800
Manpower

350
Fleet

14
Sectors Services

▶ elegancia gabro

A fast-growing delivery transport and logistic solutions for high-grade Gabro rocks; providing transportation, shipping solutions and services, offshore and onshore. Our specialized teams and huge fleet of trucks and tippers allow us to provide efficient solutions for our clients and partners.

- Gabro Supply
- Shipping
- Land transportation



3.6 Million Tons
Imported Yearly

45,000 sqm
Storage Capacity

+60
Trucks Fleet

▶ **elegancia** contracting

▶ MEP



▶ Landscape



▶ Marine



▶ Fit-Out



▶ Kitchens



▶ CESCO

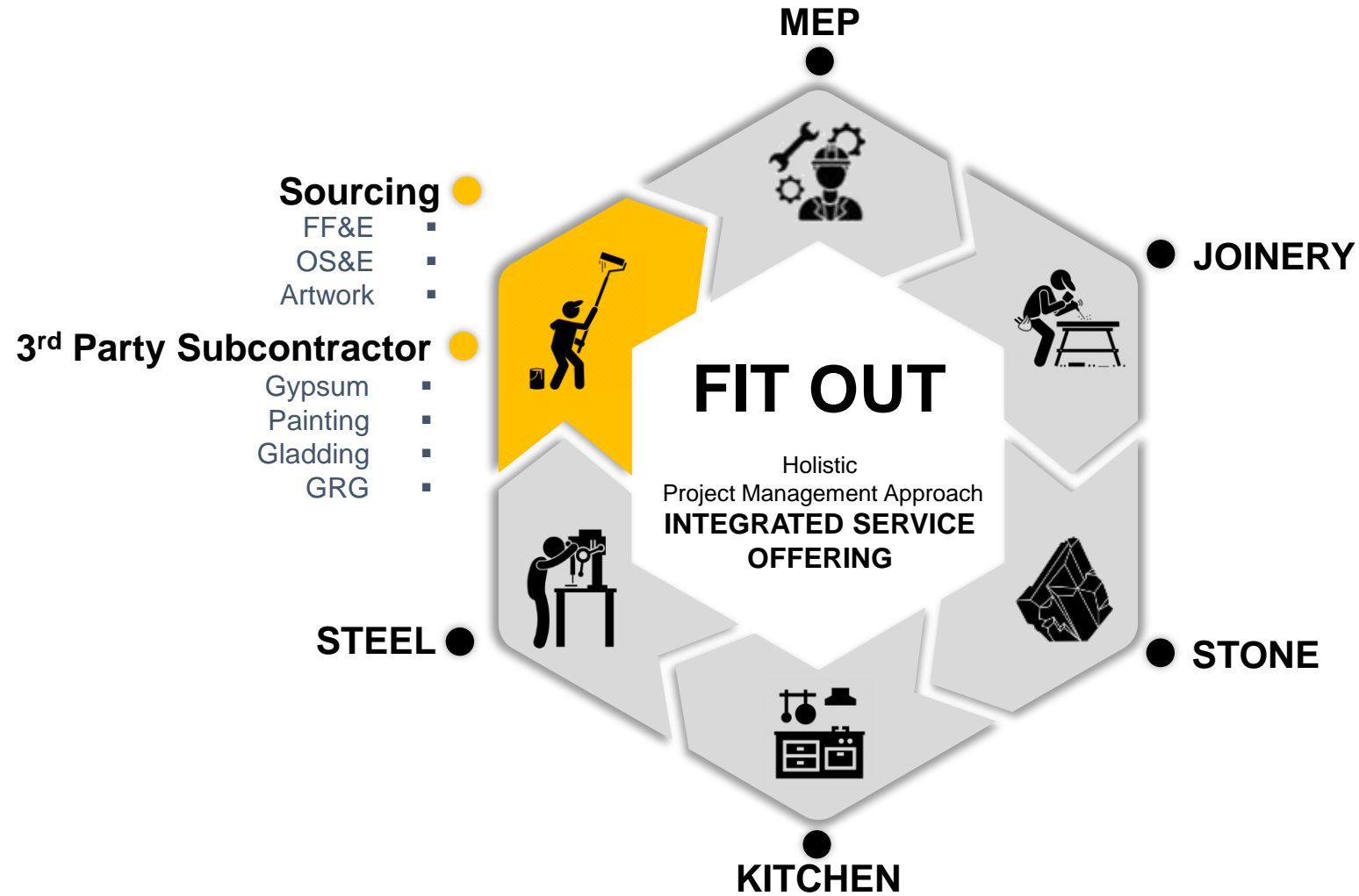


▶ Watermaster



▶ elegancia - Service Offering Model

contracting



▶ elegancia MEP

Offering MEP Solutions to clients in engineering, procurement, construction, and commissioning of MEP building services. The company is led by a team of professionals, delivering projects on time, with excellent performance and with quality results.

- Mechanical services
- Electrical service
- Plumbing (MEP services, such as HVAC, District Cooling Plants, etc.)



Grade A
MEP Contractor

+5,500
Manpower

+50
Projects

elegancia landscape

One of the major landscaping players in Qatar. The company has a wide range of high-end turnkey landscaping services, water features, soft & hard landscape design, and maintenance.

- Design and Engineering
- Hard Landscape
- Soft Landscape
- Irrigation networks & pumping stations
- Amusement & entertainment parks
- Sport Fields, golf courses
- Indoor & outdoor plants trading
- Water Features & Swimming Pools
- Landscape Lighting
- Green Wall Systems
- Street Furniture, Play Equipment



500,000 sqm
Nurseries

Grade A
Landscape Contractor

+2,300
Manpower

▶ elegancia marine

Delivering efficient and economical solutions across a range of marine industries, such as offshore services, marine construction, and shipping. The company is secured by its fleet of assets, consisting of bulk carriers, tugboats, barges, spud barges, landing crafts and crew boats.

- Bulk Cargo Transport & Logistics Services
- Oil & Gas Offshore Support Services
- Vessel Chartering & Brokering Services
- Ship Management Services
- Ship Repairs, Maintenance and Drydocking
- Ship Building and Supervision
- Marine Procurement



+26
Years of
Experience

+30
Marine Units

+3m sqm Excavation
& Reclamation Works



Specialized in the fit-out and refurbishment of 4-5 star hotel & resorts, cultural, immersive and luxury mixed-use developments in the MENA region.

Utilizing our in-house network of specialist contractors coupled with our extensive local and international supply chain, we offer a full turnkey solution fulfilling the need for design, project management, engineering, value engineering, design-build, procurement and fit out all under one contractor to a high standards of workmanship.

Sectors:

- Hotels & Resorts
- Commercial
- Residential
- Malls
- Banking
- Healthcare
- Retail
- F&B



elegancia kitchens

Specialized in design, supply, installation and maintenance of commercial kitchen equipment and industrial laundry equipment. Offering the convenience of

a single source for competitive, “turn-key” solutions to supply and install all your major foodservice equipment worldwide.

- Design Drawings
- Final Connection Drawings
- Electromechanical Drawings
- Supply and Installation of Electromechanical Works
- Field Training
- Technical information service
- Spare parts and emergency assistance



+33
Years of
Experience

+100
Experts



Consolidated Engineering System Co.

A leader company specialized in Supplying, Engineering, Installation, Commissioning and Maintenance of Fire Alarm, Firefighting, Audio & ELV Systems associated with Commercial and Residential Complexes, Industrial Plants, Military and Governmental.

- Fire Alarm & Life Safety Solutions
- Fire fighting solutions
- ELV Systems & Security services
- Audio visual solutions
- Maintenance services





Water Technology, Swimming Pools, Jaccozi,
Saunas Fountains Designers & Contractors,

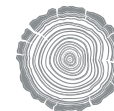
A 17-year-old, one of the market-leading companies that specializes in water-related projects encompassing Wellness & Pools, water features, and Water Management. With More than 6000 Water Related Element completed within the state of Qatar we have the in-house capabilities and resources to undertake and deliver turnkey projects from A to Z in the 3 interrelated fields in the role of a complex solution provider.

- Consultancy
- Conceptual Design
- Equipment Supply
- Installation and Commissioning
- Water Treatment Services
- After Sales Support



► **elegancia**
industries

- Steel
- Joinery
- Stones
- Modular



► elegancia steel

A state-of-the-art steel services company, that provides design, fabrication, and execution of steel works. Steadfast in delivering world-leading steel technologies and first-class manufacturing capabilities, the company has built a strong reputation for its illustrious projects and acclaimed clients in Qatar, GCC and regional markets.

- Steel Fabrication and installation
- Steel Galvanization



50,000 mt
Annual galvanizing
capacity with 11 chemical treatment
tanks

10,000 mt
Annual structural
steel fabrication
capacity

+38,000 sqm
Facilities

+700
Manpower

► elegancia joinery

Manufactures and executes premium contracts for high-end furniture, interiors and turnkey interior fit-out projects. The company uses only high-quality raw materials and European grade stains and lacquers to manufacture any design in a variety of sizes, specs and styles, with our advanced manufacturing techniques.

- Bespoke items, Furniture
- Wardrobes, Wall cladding
- Doors, Kitchens
- Vanities, Flooring



+18,000 sqm
Facilities

+1,000
Manpower

#1
Joinery Factory
in Qatar

► elegancia stones

Provides turnkey solutions for all services and types of stonework: from stone slabs distribution to supply and installation services of stone works. The company has a comprehensive variety of stone types and colors, sourced from international suppliers.

- Marble and Stone supply



+23,000 sqm
Facilities

+1,000
Manpower

+83
Marble Lines

Modular

Modular factory will manufacture offsite volumetric 3D turnkey modules for the construction industry embracing lean processes and techniques resulting in superior standards in quality, sustainability, regulatory compliance and health and safety.

Our project types vary across multiple sectors but not limited to such as Hotels, Residential Apartments, Villas, Schools and Public Buildings from low-high rise build.

- Concept Design
- Manufacturing
- Turnkey Fit-Out
- Project Installation



65,000 sqm
Facility

+2,000
Manpower

+400,000 sqm
Production Capacity/Year

BENEFITS



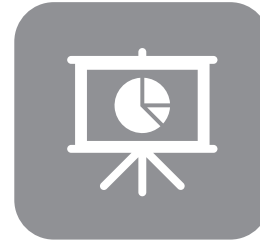
Less labor numbers
(30% -40%)



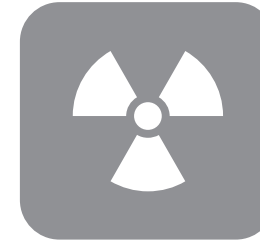
Faster Construction
(30% Faster)



Reduction in cost
(10%)



Major contributor to
the local economy



Reduction in HSE
risk factors



Environment
friendly



THANK YOU